

Steering Committee – November 5th, 2024

Agenda

- Welcome
 - Minutes from last meeting
- Progress Report
 - Events & Activities
- Decision / Discussion / Information
 - Financial Report
 - SIREUS 2.0 Implementation
- AOB & Next meeting



SIREUS Progress Report

- Events
 - Study-in-Sweden tour October 4th to 12th
 - October 4th Washington DC
 - (9 universities -15 rep 143 student registered 73 attended 70 alumni registered 27 attended)
 - October 7th New York City
 - (9 universities -15 rep 70 student registered 27 attended 63 alumni registered 26 attended)
 - October IIth San Francisco
 - (3 universities 6 rep 89 student registered 44 attended)
 - October 12th Silicon Valley
 - (2 universities 4 rep 30 alumni registered 12 attended)
 - Strong Social Media push / Instagram boosting
 - DC (11,941 views/103 clicks) ,NYC (10,802 views/77 clicks, SF (8,901 views/82 clicks)
 - Total costs (for SIREUS): \$17,552 USD. SI contributed with \$15,500 USD !!!
 - SIREUS RESEARCH forum planned ("Research, Knowledge and Innovation")
 - Fifth RESEARCH forum on October 2nd Deep tech investment in the life science and human performance space. Article will be published.
 - For 2025 and beyond, the SIREUS RESEARCH forum is planned to be led by Maria Brogren with support from SACC USA.



SIREUS Progress Report

"Finetuning the operation and programs for 2025 and beyond"

- Preparing the transitional documents, website and articles to be published
- Preparing to transition the operation to SACC-USA
 - 2 trainees will be I trainee in January 2025
 - Christer B will conclude his assignment by January 2025 (as per contract)
 - All activities will be operated under SACC-USA.
 - SIREUS financials will be included in the regular SACC-USA financial report.
 - Christer B will be supporting in a volunteer capacity on request from SACC-USA
- SIREUS Programs
 - SIREUS ENTREPRENEURS forum March 2025, Denver & Boulder, CO
 - SIREUS MEMBERS forum May 28th 2025 in San Diego
 - Innovation Tour to be planned after request
 - Study-in-Sweden fall 2025 October/November 2025



SIREUS Decision / Discussion / Information

- Financial Report
- SIREUS 2.0 Implementation
- Final Stakeholders Meeting ???
 - Planned not invited to December 17th 2024......



SIREUS OUTLOOK SEPTEMBER 2024



REVENUES EXPENSES RELEVANT NETS

	2023	١	Year to date	F	orecast	Budg	get	Fcst	- Budget	2023	Y	ear to date	Fore	cast	E	Budget	Fcst -	Budget	2023	Yea	r to date	Forecast	Budget		Fcst - Sudget
UP University Fees	\$ 273,650	\$	224,000	\$	224,000 \$	220,	000.00	\$	4,000								\$	-	\$ 273,650	\$	224,000 \$	224,000 \$	220,0	00 \$	4,000
UP Government Support	\$ 30,081	\$	36,019	\$	51,519	5 70,	000.00	\$	(18,481)								\$	-	\$ 30,081	\$	36,019 \$	51,519 \$	70,0	00 \$	(18,481)
UP Program Director								\$	-	\$ 84,000	\$	63,000	\$ 8	34,000	\$	84,000.00	\$	-	\$ (84,000)	\$	(63,000) \$	(84,000) \$	(84,0	00) \$	-
UP Project Manager USA								\$	-	\$ 41,059	\$	-	\$	-	\$	-	\$	-	\$ (41,059)	\$	- \$	- \$	-	\$	-
UP Payroll Taxes								\$	-	\$ 3,172	\$	-	\$	-	\$	-	\$	-	\$ (3,172)	\$	- \$	- \$	-	\$	-
UP Project Manager SWE								\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$ -	\$	- \$	- \$	-	\$	-
UP SACC Support								\$	-	\$ 21,600	\$	16,200	\$ 2	21,600	\$	21,600.00	\$	-	\$ (21,600)	\$	(16,200) \$	(21,600) \$	(21,6	00) \$	-
UP Client Success SWE								\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$ -	\$	- \$	- \$	-	\$	-
UP Regional Efforts								\$	-	\$ 5,436	\$	5,744	\$	6,744	\$	12,000.00	\$	(5,256)	\$ (5,436)	\$	(5,744) \$	(6,744) \$	(12,0	00) \$	5,256
UP J1 Trainee Service Fee								\$	-	\$ 2,800	\$	2,100	\$	3,500	\$	2,800.00	\$	700	\$ (2,800)	\$	(2,100) \$	(3,500) \$	(2,8	00) \$	(700)
UP Special Resources								\$	-	\$ 1,755	\$	1,188	\$	2,688	\$	5,000.00	\$	(2,312)	\$ (1,755)	\$	(1,188) \$	(2,688) \$	(5,0	00) \$	2,312
UP Conference fees								\$	-	\$ 36,454	\$	24,012	\$ 4	10,512	\$	35,000.00	\$	5,512	\$ (36,454)	\$	(24,012) \$	(40,512) \$	(35,0	00) \$	(5,512)
UP Conference Participation								\$	-	\$ 4,748	\$	4,538	\$	5,038	\$	4,000.00	\$	1,038	\$ (4,748)	\$	(4,538) \$	(5,038) \$	(4,0	00) \$	(1,038)
UP SACC CMF								\$	-	\$ 65,400	\$	50,000	\$ 5	55,000	\$	55,000.00	\$	-	\$ (65,400)	\$	(50,000) \$	(55,000) \$	(55,0	00) \$	-
UP Office								\$	-	\$ 43,011	\$	37,622	\$ 3	38,980	\$	44,301.00	\$	(5,321)	\$ (43,011)	\$	(37,622) \$	(37,622) \$	(44,3	01) \$	5,321
UP Director Travels								\$	-	\$ 13,053	\$	4,982	\$	9,482	\$	15,000.00	\$	(5,518)	\$ (13,053)	\$	(4,982) \$	(9,482) \$	(15,0	00) \$	5,518
UP Project Manager Travels								\$	-	\$ 2,208	\$	-	\$	4,000	\$	4,000.00	\$	-	\$ (2,208)	\$	- \$	(4,000) \$	(4,0	00) \$	-
UP Miscellaneous								\$	-	\$ 8,087	\$	3,488	\$	4,488	\$	5,000.00	\$	(512)	\$ (8,087)	\$	(3,488) \$	(4,488) \$	(5,0	00) \$	512
	\$ 303,731	\$	260,019	\$	275,519	\$ 29	0,000	\$	(14,481)	\$ 332,784	\$	212,874	\$ 276	,032	\$	287,701	\$ (11,669)	\$ (27,924)	\$	48,655 \$	844 \$	2,29	9 \$	(1,455)

BALANCE SHEET OUTLOOK

		ACTUAL		YTD		Į.	CTUAL		YTD
ASSETS	12,	/31/2023	6,	/30/2024	LIABILITIES	12,	/31/2023	6/	30/2024
US Bank Account	\$	13,080	\$	53,799	Accounts Payable	\$	-	\$	-
Accounts Receivable	\$	-	\$	20,000	Deferred Revenue	\$	-	\$	-
Other Current Assets	\$	-	\$	-	Accrued Expenses	\$	16,326	\$	28,000
Right-of-use Lease	\$	80,100	\$	10,748	Right-of-use Lease	\$	80,100	\$	10,748
Total Current Assets	\$	93,180	\$	84,547	Total Liabilities	\$	96,426	\$	38,748
					Retained Earnings	\$	24,679	\$	(3,245)
					Net Income	\$	(27,924)	\$	49,044
Fixed Assets	\$	-	\$		Total Equity	\$	(3,245)	\$	45,799
Total Assets	\$	93,180	\$	84,547	Total Liabilities & Equity	\$	93,180	\$	84,547



SIREUS Affiliation of Swedish Universities

- SIREUS Affiliation of Swedish Universities
 - Document describing the Affiliation finalized.
 - MOU is sent out following the finalized document.
 - MOU ends on December 31st, 2028, but can be terminated under the period.
 - SACC USA will continue to be responsible for the SIREUS program
- SIREUS Affiliation of Swedish Universities
 - Preferred pricing on SIREUS offered programs
 - Possibility to direct programs to certain areas
 - Firsthand contacts to other universities and other stakeholders
 - Invitations to academic workshops and seminars
 - YES: JU, LiU, LIN, LU, MiUN, SU
 - NO: GU, MDU, UU
 - ?: Chalmers, LuTH
 - Planned to reach out to other Swedish universities



October 29, 20

SIREUS Affiliation of Swedish Universities

Memorandum of Understanding

Between

SIREUS (Students, Innovators, Researchers and Entrepreneurs between the US and Sweden) knowledge exchange & talent mobility – a SACC-USA program, The Swedish American Chambers of Commerce of the USA, Inc., House of Sweden, 2900 K Street NW, Suite 401, Washington DC, 20007

and

NAME OF UNIVERSITY, (XXX), Adress of university....... Swede

This Memorandum of Understanding (MOU) sets forth the terms and understanding between SIREUS and XXX (Parties) to become a member of the SIREUS Affiliation of Swedish Universities

Background

The SIREUS Affiliation of Swedish Universities is envisioned to be a voluntary association of Swedish universities interested in participating in the SIREUS program and potentially cooperate with American universities. The Affiliated members of Swedish universities are encouraged to promote and sustain enhanced collegial relation between American and Swedish Affiliated University members.

Purnose

We will deepen our partnerships within the Affiliates and collaborate with likeminded institutions to accomplish two key goals. By 2028, we anticipate that our initiatives will allow us to:

- Establish and enhance <u>Swedish-American</u> Universities bi-directional activities by leveraging the strategic collaboration and networks of the SIREUS program.
- Create enduring and sustainable initiatives that mutually benefit participating universities whil
 promoting greater educational, industry, research and cultural awareness.

These goals are supported by the following objectives:

Pg.



SIREUS 2.0 Implementation

- SIREUS Affiliation of Swedish Universities
 - Decision on transfer to Affiliated members Delayed !!!
- Timeline
 - September sending out communication about the change to SIREUS members,
 Affiliated members in the US and all other stakeholders.
 - October secure members to sign up for the affiliation, start changing of website content to reflect the change.WG3 decision on SIREUS ENTREPRENEURS forum
 - November final WG meetings, WG2 decision on SIREUS MEMBERS forum in May 2025 and WG4 preliminary decision for SIREUS Study-in-Sweden fall of 2025. Social Media campaign with a strong and positive marketing message about the achievement of the SIREUS program, all stakeholders and the new direction.
 - December Final SC and SG meetings, closing the SIREUS operation and transferring structure to SACC USA (and Embassy for SIREUS RESEARCH forum). Secure all legacy information is reviewed and prepared for next phase. Close the SIREUS financial reporting by Dec 31st, 2024



AOB & Next meeting

- Any other business today
- Topics for next meeting
- Meetings 2024

January 16th @ 15.00 CET (9 am EST)

March 5th @ 15.00 CET (9 am EST)

April 16th @ 15.00 CET (9 am EST)

May 28th @ 15.00 CET (9 am EST)

August 20th @ 15.00 CET (9 am EST)

September 24th @ 15.00 CET (9 am EST)

November 5th @ 15.00 CET (9 am EST)

December 10th @ 15.00 CET (9 am EST)

Thank you!

Christer Bergman

SIREUS Program Director SACC-USA +1 703 405 8255 christer.bergman@sacc-usa.org